

ATTACHMENT

Discussion Draft Outline of Financial Services Required for Implementation Phase

Development of detailed financial implementation plans for major segments and for system as a whole, updated as and when conditions change:

- **Validation of estimates of construction cost, timing, revenue and costs**
- **Evaluation of operational, concessionary and other models, and recommendations for best path**
- **Identification and analysis of potential capital providers**
- **Identification and analysis of pre-development, development, revenue-sharing and cost-sharing opportunities**
- **Identification and analysis of legal, environmental and other constraints**

Recommendations for how to achieve implementation on most favorable terms, updated as and when conditions change.

Screening, procurement, negotiation and execution services:

- **Pre-development, development and transit-oriented development arrangements, concessions, cost-sharing and revenue-sharing proposals, etc**
- **Vendors (discounts, contributions and financing)**
- **Private investment capital (public private partnerships, private equity, etc)**
- **Local, regional, federal and foreign government grants, contributions, programs, loans etc**

Preparation of detailed materials as necessary for issuance of state bond and for briefings of board, legislature, federal government and other authorities

Other?